



DANIEL REFOYO

SENIOR ASSOCIATE • MADRID

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SECTORS: Aviation, Cruise, Maritime, Containers and Logistics, Corporate Jets, Rail, LNG and Offshore, Helicopters, Commercial Shipping, Airlines, Ports and Terminals

SERVICES: Capital Markets, ECA Finance, Mergers and Acquisitions, Corporate and M&A, Asset Finance and Leasing, Finance

BIO

DANIEL IS A SENIOR ASSOCIATE IN THE MADRID ASSETS AND STRUCTURED FINANCE GROUP

He advises to a wide range of clients, including arrangers, lenders and other financial/lending institutions, shipowners, aircraft and rail lessors in asset-based finance structures, particularly within the shipping, aviation and rail sectors. A significant portion of the transactions in which he is involved include a cross border/international element.

His work covers all steps of the projects, including drafting, negotiating and implementation of contracts and tax-based structures with a focus on the Spanish tax lease scheme and subsidy structures as well as syndicated financing (involving export credit agencies), ship and aircraft registration and corporate related matters. Most recently he has also advised to clients from an insolvency standpoint.

EXPERIENCE

Advising Luleå in the Spanish tax lease structure for the construction of a port tug vessel by Astilleros Gondán.

Advising Bankia on the financing of an export buyer's credit backed by CESCE for the construction of an ultra-luxury sailing cruise vessel for Sea Cloud Cruises GmbH.

Advising Waypoint on different acquisitions, leaseings and financings as a result of currently having a fleet of more than twelve helicopters in Spain.

Advising Banca March on several financing structures for ships under construction, with governmental support based on the Spanish Royal Decree 874/2017, in different Spanish yards.

EDUCATION

2017 · LL.M. Access to the Legal Profession and Business Law
– Instituto de Empresa (IE)

2011 · Erasmus student – University of Sheffield

2011 · Law Degree – University of Salamanca

MEMBERSHIPS AND ASSOCIATIONS

Madrid Bar Association

INSIGHTS

ARTICLE

TRAVEL LAW UPDATES – EU, UK AND APAC Q1 2024

www.wfw.com/articles/travel-law-updates-eu-uk-and-apac-q1-2024/

ARTICLE

AVIATION Q&A – 20 THINGS TO THINK ABOUT FOR AVIATION DEALS IN SPAIN

www.wfw.com/articles/aviation-qa-20-things-to-think-about-for-aviation-deals-in-spain/

ARTICLE

LUXEMBOURG RAIL PROTOCOL: PRACTICAL ASPECTS FOR OPERATORS AND FINANCERS

www.wfw.com/articles/luxembourg-rail-protocol-practical-aspects-for-operators-and-financers/
