



FELICITY JONES

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SERVICES: Joint Ventures and Strategic Alliances, Mergers and Acquisitions, Hotels and Hospitality, Corporate and M&A, Private Equity

BIO

FELICITY IS A PARTNER IN THE CORPORATE AND M&A GROUP AND LEADS THE EMEA HOTEL & HOSPITALITY GROUP.

She primarily acts for clients with operating assets which are frequently real estate assets or trading activities where the real estate assets are fundamental to the business, such as hotels, service departments and student accommodation.

In addition to the acquisition and disposal of portfolio and individual real estate assets and portfolios in the UK and continental Europe, Felicity also advises a broad range of clients on corporate matters including joint ventures, the grant of options, sale and leaseback or management arrangements, operating agreements and franchises for owners and operators (in jurisdictions from the UK to the Middle East). She assists in managing disputes, and works with management teams and/or lenders regarding development, structure, fundraising (loan and equity) and security issues.

Felicity is recognised for her expertise in the hotel sector by leading directories. Legal 500 UK 2023 notes she is “a commercial and practical counsel, with big picture understanding”. Chambers UK 2023 notes Felicity “is commercially aware and understands how to secure the best result out of a negotiation” and she is “a pleasure to deal with”.

EXPERIENCE

Advising Frasers Centrepont Ltd on its £686m acquisition, via subsidiary Frasers Property International Pte. Ltd., of a portfolio comprising four high quality UK business parks.

WATSON FARLEY & WILLIAMS

Advising a London-based developer and operator of hotels under an emerging lifestyle brand around the world, on a reorganisation involving 10 companies in four jurisdictions (UK, Netherlands, France and US) as well as its financing and operating agreements.

Advising Frasers Hospitality UK Holdings Limited on the £363m acquisition of Malmaison Hotel du Vin group from private equity firm KSL Capital Partners LLC.

Advising Grivalia Hospitality on the agreement for the purchase of a 60% stake in the Pearl Island resort project in Panama from Dolphin Capital Investors and its One&Only project in Greece.

Advising BSDR on its acquisition by Knights plc.

INSIGHTS

ARTICLE

THE ECONOMIC CRIME AND CORPORATE TRANSPARENCY ACT 2023 – CHANGE IS ON ITS WAY!

www.wfw.com/articles/the-economic-crime-and-corporate-transparency-act-2023-change-is-on-its-way/

PRESS

WFW ADVISES JASTAR CAPITAL ON ACQUISITION OF NATIVE BANKSIDE LUXURY APARTHOTEL

www.wfw.com/press/wfw-advises-jastar-capital-on-acquisition-of-native-bankside-luxury-aparthotel/

PRESS

WFW EXPANDS ASIA PACIFIC HOTELS & HOSPITALITY PRACTICE WITH SYDNEY SPECIAL COUNSEL HIRE

www.wfw.com/press/wfw-expands-asia-pacific-hotels-hospitality-practice-with-sydney-special-counsel-hire/

EVENT

‘THE CONTINUED EVOLUTION OF HOTEL INVESTMENT’ WEBINAR SERIES – EPISODE 3 – THE ASSET IS THE KEY

www.wfw.com/events/the-continued-evolution-of-hotel-investment-webinar-series-episode-3-the-asset-is-the-key/

ARTICLE

VALUE PROPOSITION DRAWS INVESTORS TO ESG

www.wfw.com/articles/value-proposition-draws-investors-to-esg/
