

WFW ASSISTE LOGISTA NELL'ACQUISIZIONE DI GRAMMA FARMACEUTICI

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Watson Farley & Williams ("WFW") advised Logista Italia S.p.A. ("Logista") on the acquisition of Gramma Farmaceutici, a provider of logistics services to the Italian pharmaceutical industry.

This strategic acquisition marks the entry of Logista into Italy and further strengthens its position as a key European pharmaceuticals' distributor. The company is already active in Spain where, through subsidiary Logista Pharma, it manages relationships with 200+ pharmaceutical companies.

Gramma Farmaceutici ensures the efficient distribution of pharmaceuticals to wholesalers, hospitals and pharmacies across Italy.

The WFW Italy multidisciplinary team that advised Logista was led by Partner Carlo Cosmelli and Counsel Matteo Trabacchin on the contractual, corporate and commercial and due diligence aspects of the transaction, supported by Senior Associate Roberta Sturiale, Associates Sonia Basso and Dario Matrecano and Trainee Fabiola Francesca Longoni. Counsel Alessia Giaccari and Associate Antonio Ferrero advised on real estate law, with Partner Giannalberto Mazzei and Associate Ludovica Cesari, leading on regulatory matters. Employment advice was provided by Partner Giuseppe Bulgarini d'Elci and Counsel Roberta Cristaldi.

Watson Farley & Williams ("WFW") ha assistito Logista Italia S.p.A. ("Logista") nell'acquisizione di Gramma Farmaceutici, specializzata nello stoccaggio e distribuzione a livello nazionale di prodotti farmaceutici per uso umano e veterinario, e di cosmesi.

L'acquisizione segna l'entrata di Logista, tra i leader europei nella logistica, nel mercato della distribuzione dei farmaci in Italia, sfruttando la consolidata presenza capillare sul territorio nazionale. Logista è già attiva nel settore della distribuzione di farmaci in Spagna, dove tramite Logista Pharma gestisce rapporti con oltre 200 aziende farmaceutiche.

WFW ha assistito Logista con un team multidisciplinare coordinato dal Partner [Carlo Cosmelli](#) e dal Counsel [Matteo Trabacchin](#) per gli aspetti contrattuali, societari e commerciali e di due diligence dell'operazione, assistiti dalla Senior Associate [Roberta Sturiale](#), dagli Associate [Sonia Basso](#) e [Dario Matrecano](#) e dalla Trainee [Fabiola Francesca Longoni](#). I profili *real estate* sono stati seguiti dalla Counsel [Alessia Giaccari](#) e dall'Associate [Antonio Ferrero](#). Il Partner [Giannalberto Mazzei](#), coadiuvato dall'Associate [Ludovica Cesari](#), ha curato gli aspetti regolamentari. L'attività *labour* è stata seguita dal Partner [Giuseppe Bulgarini d'Elci](#) e dalla Counsel [Roberta Cristaldi](#).

WATSON FARLEY & WILLIAMS

Lato Logista ha agito il team legale inhouse composto dal Direttore Affari Legali Helèna Ravasini, dal Senior Legal Counsel Edoardo Fabbi e dalla Legal Specialist Eugenia Canino.

RELATED CONTACTS



CARLO COSMELLI
PARTNER • ITALY

T: +39 02 7217 0706
M: +39 342 8432 244

ccosmelli@wfw.com



MATTEO TRABACCHIN
COUNSEL • MILAN

T: +39 02 721 7071
M: +39 366 6338 843

MTrabacchin@wfw.com



ROBERTA STURIALE
SENIOR ASSOCIATE • ITALY

T: +39 02 7217 0725

rsturiale@wfw.com



SONIA BASSO
ASSOCIATE • MILAN

T: +39 02 721 7071

sbasso@wfw.com



DARIO MATRECANO
ASSOCIATE • MILAN

T: +39 02 721 7071

dmatrecano@wfw.com



FABIOLA FRANCESCA LONGONI
TRAINEE • MILAN

flongoni@wfw.com



ALESSIA GIACCARI
COUNSEL • MILAN

T: +39 02 721 7071
M: +39 338 43 83 150

agiaccari@wfw.com



ANTONIO FERRERO
ASSOCIATE • MILAN

aferrero@wfw.com



GIANNALBERTO MAZZEI
PARTNER • ROME

T: +39 06 6840815
M: +39 331 4743 768

GMazzei@wfw.com



GIUSEPPE BULGARINI D'ELCI
PARTNER • MILAN

T: +39 02 721 7071
M: +39 347 26 86 664

gbulgarini@wfw.com

ROBERTA CRISTALDI
COUNSEL • MILAN

WATSON FARLEY & WILLIAMS



T: +39 02 721 7071
M: +39 344 0506106

rcristaldi@wfw.com

MEDIA ENQUIRIES



WILL SALOMONE

T: +44 20 3036 9847

media@wfw.com

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