

## WFW ADVISES ARRANGERS AND LENDERS ON H&A LOCATION'S LBO

27 APRIL 2023 • PRESS



**Watson Farley & Williams Paris ("WFW") has advised Caisse régionale de Crédit Agricole Mutuel d'Aquitaine, Le Crédit Lyonnais ("LCL") and BNP Paribas, as both arrangers and original lenders, on the financing of H&A Location's LBO.**

With this LBO, H&A Location welcomes three new investors – Galia Gestion, Idia Capital Investissement and Grand Sud-Ouest Capital – granting their managers a stake in the company alongside its founders, who remain the majority shareholders. This new capital injection enables H&A Location to begin a new phase in its development with the acceleration of its recycling offer and international expansion, most notably into the spirits sector.

Founded in 2004, Bordeaux-headquartered H&A Location provides lease-financing, management-tracking and recycling solutions for barrels. With 80 employees, it currently manages circa 800,000 wine and spirits barrels for more than 1,700 clients. With a presence in France and in leading international markets such as Italy, Portugal, Spain, the US and the UK, H&A Location had an annual turnover of €350m+ in 2022.

The WFW Paris Finance team that advised the financing banks was led by Partner Philippe Wolanski, supported by Associates Jihanne Flegeau-Kihal and Valentine Andalaro. Counsel Guillaume Pouyet and Associate Thibaut de Toytot advised on the M&A aspects of the transaction, with Counsel Hélène Ibos and Associate Marie Dubois providing tax law expertise.

Lexymore advised the incoming investors and Darrois Villey Maillot Brochier represented the sellers.

## RELATED CONTACTS



**PHILIPPE WOLANSKI**  
PARTNER • PARIS

T: +33 1 76 40 15 64

[pwolanski@wfw.com](mailto:pwolanski@wfw.com)



**JIHANNE FLEGEAU-KIHAL**  
ASSOCIATE • PARIS

T: + 33 1 76 40 16 21

[JFlegeau-Kihal@wfw.com](mailto:JFlegeau-Kihal@wfw.com)



**VALENTINE ANDALORO**  
ASSOCIATE • PARIS

T: +33 1 76 40 16 42

[Vandaloro@wfw.com](mailto:Vandaloro@wfw.com)



**GUILLAUME POUYET**  
COUNSEL • PARIS

T: +33 1 76 40 16 48

[gpouyet@wfw.com](mailto:gpouyet@wfw.com)



**HÉLÈNE IBOS**  
COUNSEL • PARIS

T: +33 1 76 40 16 20

[hibos@wfw.com](mailto:hibos@wfw.com)



**MARIE DUBOIS**  
ASSOCIATE • PARIS

T: +33 1 76 40 16 17

[Mdubois@wfw.com](mailto:Mdubois@wfw.com)

## MEDIA ENQUIRIES



**WILL SALOMONE**

T: +44 20 3036 9847

[media@wfw.com](mailto:media@wfw.com)

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