



VIVIENNE ZHAO

REGISTERED FOREIGN LAWYER • HONG KONG

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SECTORS: Aviation, Corporate Jets, Helicopters

SERVICES: ECA Finance, Structured Finance, Asset Finance and Leasing, Finance, Restructuring and Insolvency

BIO

VIVIENNE ZHAO IS A REGISTERED FOREIGN LAWYER (PRC) THE ASSETS & STRUCTURED FINANCE GROUP BASED IN HONG KONG.

She has experience advising on asset finance transactions including Japanese operating leases, asset portfolio sale and lease novation, pre-delivery financing, operating leases and finance leases. She has advised on various shipping finance and leasing transactions.

Vivienne is a PRC qualified lawyer.

She speaks English, Cantonese and Mandarin.

EXPERIENCE

Advised CCB Financial Leasing in a JOLCO transaction involving FPG, BTMU, NAB and CCB as lenders relating to the financing of six (6) A321-200 aircraft. "Deal of the Year", 2018 Asia Finance Editors.

Advised Haitong UT Leasing HK Limited on portfolio purchase and financing for eight (8) aircraft under Hong Kong's new tax regime. "Overall Deal of the Year", 2019 China Airfinance Journal Award.

Advised a PRC leading leasing company on delivery and operating lease of eight (8) aircraft on lease to a reputable PRC airline.

WATSON FARLEY & WILLIAMS

Advised a PRC leasing company on finance lease of four (4) Boeing 737-800 aircraft on sub-lease to a Pakistan airline.

Advised a HK Insurance Company as mezzanine lender on financing to a European borrower of one (1) Boeing 787-10 aircraft on lease to a leading airline.

EDUCATION

2007.09 – 2011.07 Bachelor of Law, Sun Yat-sen University,
PRC

2012.09 – 2014.07 Juris Doctor, The Chinese University of
Hong Kong, Hong Kong

INSIGHTS

AWARD

TWO WFW DEALS WIN AT AIRLINE ECONOMICS AVIATION 100 GLOBAL LEADERS DEALS OF THE YEAR AWARDS 2023

www.wfw.com/awards/two-wfw-deals-win-at-airline-economics-aviation-100-global-leaders-deals-of-the-year-awards-2023/

PRESS

WATSON FARLEY & WILLIAMS ADVISES LESSORS ON LION AIR FRENCH RESTRUCTURING

www.wfw.com/press/watson-farley-williams-advises-lessors-on-lion-air-french-restructuring/
