



## NIKOLAOS KOSTIKAS

PARTNER • ATHENS

T: +30 210 455 7338

✉ [nkostikas@wfw.com](mailto:nkostikas@wfw.com)

in <https://www.linkedin.com/in/nikolaoskostikas>

**SECTORS:** Mining and Commodities, Airports, Infrastructure, Road, Bridges and Tunnels, Rail, Airlines, Ports and Terminals

**SERVICES:** Capital Markets, Joint Ventures and Strategic Alliances, ECA Finance, Hotels and Hospitality, Mergers and Acquisitions, Debt Capital Markets, Real Estate Finance, Corporate and M&A, Regulatory, Project Finance, Equity Capital Markets, Employment, Structured Finance, Finance, Private Equity, Real Estate, Restructuring and Insolvency

## BIO

### NIKOLAOS IS A PARTNER IN THE PROJECT & STRUCTURED FINANCE GROUP.

Nikolaos advises on a broad range of domestic and cross-border corporate, structured and project transactions, specialising in finance, corporate, real estate & hospitality projects, including banking & capital markets regulatory matters as well as data protection law. He has been involved and advised clients on a number of large infrastructure projects in Greece including airports, roads, ports and schools.

He also has a wide experience in restructuring, work-out and NPL transactions, and in handling commercial, banking and real estate litigation cases.

Prior to joining WFW in 2010, Nikolaos practised banking, finance and corporate law at a renowned domestic Greek law firm for five years and spent 10 years as in-house counsel in the financial services sector.

Nikolaos is recommended as a banking & finance expert by legal directories Legal 500 EMEA, Chambers Europe and Chambers Global. Most recently in 2023, Chambers commented that *"He has extensive know-how of various type of corporate and financings and he understands our needs very well and completes transaction efficiently"*.

## EXPERIENCE

# WATSON FARLEY & WILLIAMS

Advising COSMOTE S.A. on a €300m financing package provided by the European Investment Bank (EIB) and the European Bank for Reconstruction and Development (EBRD).

---

Advising Hellenic Republic Asset Development Fund (HRADF – TAIPED) on a €261m sale and leaseback of 28 state-owned buildings.

---

Advising the National Bank of Greece on the sale & transfer of a circa €262m shipping loan portfolio to funds advised by Cross Ocean Partners.

---

Advising Greek hotel groups in management, franchise & license agreements with international hotel brands.

---

## EDUCATION

2000 · LL.M., Banking & Finance | University of London

1997 · LL.M., Civil and Banking Law | University of Athens, Law Faculty

1995 · LL.B. University of Athens, Law Faculty

## MEMBERSHIPS & ASSOCIATIONS

2006 · Athens Supreme Court

1997 · Athens Bar Association

## INSIGHTS

### PRESS

#### WFW ADVISES BOB W ON ENTRY INTO GREEK HOSPITALITY SECTOR

[www.wfw.com/press/wfw-advises-bob-w-on-entry-into-greek-hospitality-sector/](http://www.wfw.com/press/wfw-advises-bob-w-on-entry-into-greek-hospitality-sector/)

---

### AWARD

#### TWO WFW DEALS WIN AT BUSINESS LAW AWARDS 2022

[www.wfw.com/awards/two-wfw-deals-win-at-business-law-awards-2022/](http://www.wfw.com/awards/two-wfw-deals-win-at-business-law-awards-2022/)

---

### PRESS

#### WFW ADVISES ANDRONIS ON ACQUISITION OF HISTORIC SAN GIMIGNANO MANSION

[www.wfw.com/press/wfw-advises-andronis-on-acquisition-of-historic-san-gimignano-mansion/](http://www.wfw.com/press/wfw-advises-andronis-on-acquisition-of-historic-san-gimignano-mansion/)

---

### PRESS

#### WFW ADVISES HOVA HOSPITALITY ON €70M SALE AND LEASEBACK OF CLUB MED GREGOLIMANO GREEK RESORT

[www.wfw.com/press/wfw-advises-hova-hospitality-on-e70m-sale-and-leaseback-of-club-med-gregolimano-greek-resort/](http://www.wfw.com/press/wfw-advises-hova-hospitality-on-e70m-sale-and-leaseback-of-club-med-gregolimano-greek-resort/)

---

## PRESS

### WFW ADVISES OTE ON €150M LOAN AGREEMENT TO FINANCE FTTH ROLLOUT IN GREECE

[www.wfw.com/press/wfw-advises-ote-on-e150m-loan-agreement-to-finance-ftth-rollout-in-greece/](http://www.wfw.com/press/wfw-advises-ote-on-e150m-loan-agreement-to-finance-ftth-rollout-in-greece/)

---