WATSON FARLEY & WILLIAMS



SOFIA TZANAKI

SENIOR ASSOCIATE • ATHENS

T: +30 210 947 2641

stzanaki@wfw.com

SECTORS: Maritime

SERVICES: Asset Finance and Leasing, Finance

BIO

SOFIA IS A SENIOR ASSOCIATE IN THE ASSETS & STRUCTURED FINANCE GROUP.

Sofia has extensive experience advising a wide range of clients in the global shipping industry (including major international banks, private equity funds and other financial institutions) on all aspects of ship finance. She specialises in bilateral and syndicated lending, debt restructurings and work outs, intercreditor/subordination arrangements, sale and purchase transactions, refinancing arrangements and financing of newbuildings.

Sofia is dually qualified in England & Wales and Greece.

EXPERIENCE

Advising Deutsche Bank as mandated lead arranger and lender as well as a large syndicate of lenders on the US\$250m refinancing of the 470 MW KPS Powership Osman Khan (KPS 12). This deal won "Structured Finance Deal of the Year 2022" at the Bonds, Loans & Sukuk Turkey Awards.

Advising Goldman Sachs as mandated lead arranger on the €400m financing of Energy Infrastructure Partners' acquisition of a 49% share in the Wikinger offshore wind farm, Germany, from Iberdrola.

Advising Joh. Berenberg, Gossler & Co. KG as lead counsel on a \$135 million Fund Level Facility for the purpose of re-financing sale-and-lease-back ship transactions concluded by a subsidiary of fund managed by Meerbaum Capital Solutions. This deal won Structured Finance Deal of the Year 2020, Marine Money.

WATSON FARLEY & WILLIAMS

Advising a syndicate of lenders and noteholders led by KfW IPEX-Bank GmbH on a €1.07bn financing provided to rolling stock lessor Railpool in a combination of secured bank debt and European private placement notes within its existing common terms financing platform. This deal won the "Refinancing Deal of the Year – Rolling Stock – Europe" 2022 Award.

Advising Hamburg Commercial Bank on a US\$180m bank facility provided to an intermediate holding company of MPC Container Ships ASA.

EDUCATION

1999 – 2002 · University of East Anglia – LL.B. (Hons) Law with European Legal Systems
2003 – 2003 · University of Trier, Germany – Magisters der Rechte (LL.M.)

2003 – 2004 · University of East Anglia – LL.M. International Commercial & Business Law

MEMBERSHIPS & ASSOCIATIONS

Law Society of England & Wales – Solicitor Athens Bar Association

INSIGHTS

PRESS WFW ADVISES CACIB ON K-SURE BACKED US\$102M ECA LOAN FACILITY

www.wfw.com/press/wfw-advises-cacib-on-k-sure-backed-us102m-eca-loan-facility/

AWARD WFW DEALS WIN BIG AT IJGLOBAL DEAL OF THE YEAR AWARDS 2022

www.wfw.com/awards/wfw-deals-win-big-at-ijglobal-deal-of-the-year-awards-2022/

AWARD WFW ADVISES DEUTSCHE BANK ON STRUCTURED FINANCE DEAL OF THE YEAR 2022 TURKEY

www.wfw.com/awards/wfw-advises-deutsche-bank-on-structured-finance-deal-of-the-year-2022-turkey/

PRESS WFW ADVISES GOLDMAN SACHS ON FINANCING OF EIP ACQUISITION OF STAKE IN WIKINGER OFFSHORE WIND FARM

www.wfw.com/press/wfw-advises-goldman-sachs-on-financing-of-eip-acquisition-of-stake-in-wikinger-offshore-wind-farm/

PRESS WFW ADVISES KFW IPEX-BANK ON €1BN+ RAILPOOL DEBT FINANCING

www.wfw.com/press/wfw-advises-kfw-ipex-bank-on-e1bn-railpool-debt-financing/