

WFW ADVISES GROUP CRÉDIT AGRICOLE ON €230M ADVINI FINANCING

13 NOVEMBER 2020 • PRESS



Watson Farley & Williams (“WFW”) advised Crédit Agricole Group (“Crédit Agricole”) on a €230m loan facility for the AdVini group.

AdVini is a Euronext-listed leading French terroir wine group with vineyards covering a total of 2 200 hectares in France and abroad, including 30 domains, châteaux and wineries.

This facility replaces the previous bilateral financing agreements and allows AdVini to secure sufficient funds to support its growth strategic plan to be presented in March 2021. The multitranche facility includes:

- a €40m amortizing tranche;
- a €40m in fine tranche;
- a €80m revolving tranche;
- a €30m tranche for investments; and
- a €40m confirmed tranche for external growth transactions.

This financing, which was amply oversubscribed, was arranged by Crédit Agricole Group (including the Caisses Régionales de Crédit Agricole of Aquitaine and Languedoc as mandated lead arrangers and bookrunners).

Crédit Agricole Group also acted as lender along with a syndicate of banks comprising Arkéa, Banque Populaire, BNP Paribas, Caisse d’Epargne, CIC, Crédit Lyonnais and Société Générale among others.

The WFW Paris Finance team advising Crédit Agricole was led by Partner Philippe Wolanski, assisted by Senior Associate Julie-Anne Thiebaut and Associate Julie Michelangeli. Partner Romain Girtanner and Senior Associate Hélène Ibos assisted with the tax aspects of the transaction.

AdVini were advised by Partner Corentin Coatalem and Associate Aude Fourgassie of De Pardieu Brocas Maffei.

RELATED CONTACTS



PHILIPPE WOLANSKI
PARTNER • PARIS

T: +33 1 76 40 15 64

pwolanski@wfw.com



ROMAIN GIRTANNER
PARTNER • PARIS

T: +33 1 76 40 15 68

rgirtanner@wfw.com



H  L  NE IBOS
COUNSEL • PARIS

T: +33 1 76 40 16 20

hibos@wfw.com



JULIE MICHELANGELI
ASSOCIATE • PARIS

T: +33 1 76 40 16 81

JMichelangeli@wfw.com

MEDIA ENQUIRIES



WILL SALOMONE

T: +44 20 3036 9847

media@wfw.com

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