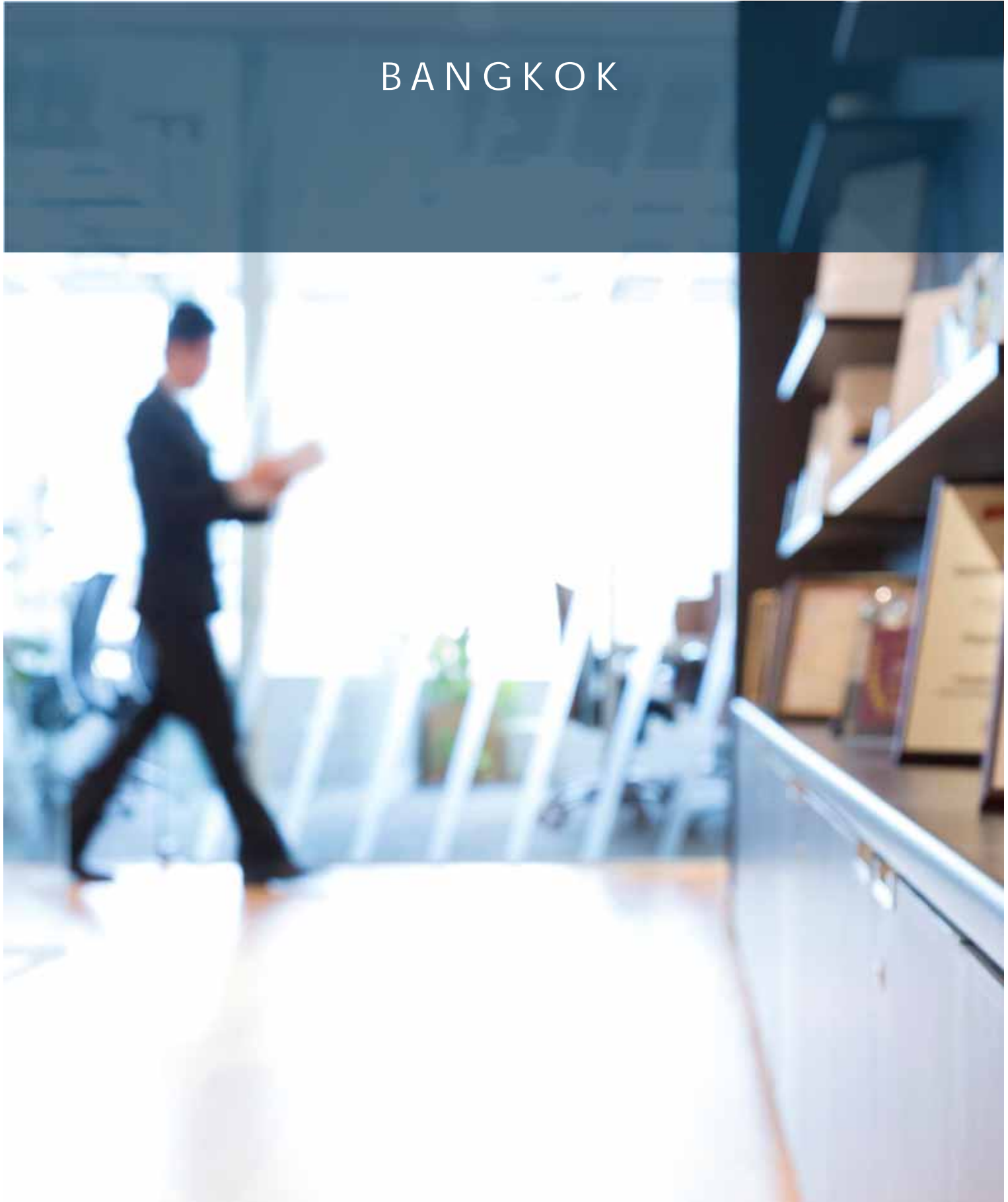


WATSON FARLEY  
&  
WILLIAMS

BANGKOK



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## WATSON FARLEY & WILLIAMS: KEY FACTS

150+ PARTNERS  
500+ LAWYERS  
(WORLDWIDE)

5 PARTNERS  
31 LAWYERS  
(THAILAND)

ESTABLISHED 1982

BANGKOK OFFICE 2001

14 OFFICES  
11 COUNTRIES

**BAND 1/ TIER 1**  
DISPUTE RESOLUTION &  
INTERNATIONAL ARBITRATION

CHAMBERS ASIA PACIFIC 2018  
LEGAL 500 ASIA PACIFIC 2018

**TIER 2**  
LABOUR AND EMPLOYMENT  
PROJECTS & ENERGY  
RESTRUCTURING &  
INSOLVENCY

**TIER 3**  
CORPORATE M&A  
REAL ESTATE &  
CONSTRUCTION

LEGAL 500 ASIA PACIFIC 2018

**RANKED LAWYER BAND 1**  
DISPUTE RESOLUTION &  
INTERNATIONAL ARBITRATION  
INSURANCE

CHAMBERS ASIA PACIFIC 2018  
LEGAL 500 ASIA PACIFIC 2018

## OUR BANGKOK OFFICE

Active in the Thai market since 2001, Watson Farley & Williams in Bangkok combines a highly regarded dispute resolution practice with a thriving corporate and finance practice. Our team provides premium advice in English, international and Thai law, and manages complex and high-profile instructions.



"THEY ARE CAPABLE OF SUPPORTING CLIENTS WITH EXPERIENCED LAWYERS WHO HAVE IN-DEPTH, CRITICAL KNOWLEDGE OF INTERNATIONAL LAW."

CHAMBERS ASIA PACIFIC 2018

With significant experience and insight into certain industries, our team in Bangkok provides legal solutions that work in context. The team is active in matters involving the aviation, maritime, energy (including renewables), natural resources (including oil & gas), commodities, real estate, infrastructure, media and ICT, financial services and the insurance sectors.

Clients across Asia-Pacific and those further afield in the US and Europe instruct our Bangkok office to deliver local expertise, international experience and industry knowledge with their corporate and finance transactions and their litigation and arbitration cases.

### Strong in dispute resolution

With particular expertise in technical and complex cases, the market-leading dispute resolution team in Bangkok has a strong track record for successfully acting in Thai litigation and Thai and international arbitration. Providing an exceptional level of client service to domestic and international banks and financial institutions, corporates, governments and state-owned entities, our talented lawyers thrive on challenging and high value matters.

### Experienced in corporate and finance

Pragmatic and precise, the corporate and finance lawyers in Bangkok utilise their significant industry knowledge to deliver tailored advice to clients in relation to a range of projects and transactions.

## SELECTED EXPERIENCE

### LITIGATION & DISPUTE RESOLUTION

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With extensive experience and success in handling large and complex technical disputes, our high calibre lawyers act in domestic litigation as well as high value international arbitration in various jurisdictions.

#### INDONESIAN PALM OIL SECTOR

Advising a subsidiary of a major Thai public company regarding disputes from investments in the Indonesian palm oil sector. The dispute concerns land intended for palm oil cultivation and includes allegations of fraud and corruption. The dispute is part of a series of wider disputes relating to failures of similar ventures in Indonesia and an overall exit strategy for these ventures. Arbitration has been commenced in Singapore under SIAC Rules to recover losses which exceed US\$75m.

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#### HK SUBSIDIARY OF A MAJOR THAI PUBLIC COMPANY

Advising a subsidiary of a major Thai public company regarding claims against a Singapore company and Indonesian nationals in connection with the transfer of Indonesian mining companies and assets. Arbitration was commenced in Singapore under UNCITRAL Rules and led to a successful recovery of damages in the region of US\$20m.

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#### CRUDE OIL PIPELINE

Representing the Government of a North East African country in a dispute with a consortium of investors from China, Malaysia and India regarding the transfer of ownership and operation of a crude oil pipeline. The dispute arises out of the design, construction, operation and maintenance of the pipeline and is estimated to be worth US\$300m.

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#### BREACHES OF THAI CRIMINAL LAW

Representing a Thai company in disputes that arose following investigations into breaches by senior management of their contractual and fiduciary obligations, as well as related violations of Thai criminal law. Criminal violations extended to embezzlement. Employee disputes in the Thai courts arose following termination of the relevant employee contracts.

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#### CRIMINAL APPEAL PROCEEDINGS

Advising major Thai insurance company on issues arising from criminal proceedings against the company and directors relating to debt enforcement proceedings and allegations of misuse of cheques.

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#### THAI INTEGRATED PETROCHEMICAL REFINERY

Advising the owners/operators of the largest integrated petrochemical refinery in Thailand in disputes with a Hong Kong company, concerning alleged breaches of the duty of confidence, infringement of intellectual property rights and trade secrets and breaches of contracts of exclusivity under both English and Thai law. There are 21 concurrent arbitrations in London (subject to jurisdictional challenges in the Commercial Court) and the total claims exceed US\$500m.

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#### INSURANCE DISPUTE FOR GLOBAL AUTOMOTIVE COMPANY

Advising and acting for Ford Motor Company and its Thai affiliates on contingent business interruption claims arising out of Thailand Floods in 2011. This insurance dispute against the insurer has been brought to the Thai Court.

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#### LABOUR DISPUTE FOR LEADING OIL & GAS EXPLORATION AND PRODUCTION BUSINESS

Acting for Salamander Energy, a leading British-based oil and gas exploration and production business whose activities are focused in South East Asia, on labour disputes and issues for its Thai operation.

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#### CONTRACTS OF AFFREIGHTMENT LEADING OIL CORPORATION

Advising a subsidiary of the Thai national oil corporation in LMAA arbitrations in London in connection with disputes under two contracts of affreightment for the carriage of product from Arabian Gulf to Thailand.

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#### INTERNATIONAL ENGINEERING AND CONSTRUCTION PROVIDER

Acting for the client and their insurers in a multimillion dollar arbitration dispute raised by the Airport Authority of Thailand concerning damage to the runways at Suvarnabhumi Airport.

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### THAI NATIONAL ENERGY CONGLOMERATE

Advising on a multi-billion Baht claim for compensation from its Korean contractor and Singaporean subcontractor arising out of a gas pipeline leakage in the Gulf of Thailand.

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### THAI COURT LITIGATION AGAINST CARLSBERG

Acting for Fluid Asia Pacific, a major importer and distributor of alcoholic drinks in Thailand, against Carlsberg for breach of a Distribution Agreement with US\$12m in issue.

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### MITSUI O.S.K. LINES LIMITED

Advising in relation to a fire on board MOL Aqua at Laem Chabang in May 2011 and advising on cargo and port claims.

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### MALAYSIAN UTILITIES COMPANY

Acting for charterers in a charterparty dispute relating to extensive delays at a load port in Australia due to 'force majeure' events affecting the supply of the intended cargo, coal.

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### LEADING INTERNATIONAL BROKER

Advising and representing a leading international broker in multiple lawsuits in the Thai courts arising out of claims from the 2011 Thai floods.

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### SOONTHORN METAL INDUSTRIES

Advising Soonthorn Metal Industries in a US\$600m international arbitration in Thailand under UNCITRAL Rules against a major European food supplier.

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### PRIME WATER LTD

Acting for a renewables consultant company, in an arbitration against Betagen, a well-known Thai producer of cultured milk products, in relation to a waste water plant dispute with US\$15m in issue.

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### WORLD'S LARGEST CONTAINER OPERATOR

Advising and representing one of the world's largest container operators in defending claims amounting to THB42m relating to cargo damage and salvage charges brought by several insurers in Thai court.

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### LEADING EU REINSURER

Advising a leading EU reinsurer in relation to their exposure to claims arising from the 2011 Thai floods and representing them in reinsurance coverage arbitrations.

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### INTERNATIONAL UNDERWRITER

Advising the underwriter of a Thai power generation company regarding liabilities arising from incidents and major outages. Multiple claims amounting to US\$50m under several agreements leading to court and arbitration proceedings in Thailand and Singapore.

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### OIL SPILL

Advising an international reinsurer on liability exposure arising out of a high-profile oil spill in the Gulf of Thailand involving the Thai national petroleum corporation, including in respect of 15 civil and environmental claims filed in the Thai courts. Sums claimed are in excess of THB2b.

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### UNITED PALM OIL INDUSTRY PCL

Advising United Palm Oil Industry PCL in a major ICC arbitration in Singapore against a Malaysian power boiler supply company. The claim amount is US\$40m.

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### NORTHEAST AFRICAN GOVERNMENT

Representing the government of a Northeast African nation in UNCITRAL arbitration in London. This was a US\$1.1bn claim against the national petroleum companies of three Asian countries regarding ownership of a crude oil pipeline.

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### INTERNATIONAL INSURERS

Advising the insurers of a Thai national oil company on coverage and liability issues arising from damage to pipes during horizontal directional drilling of a gas pipeline in Eastern Thailand.

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### INTERNATIONAL INSURERS

Advising and representing the insurers of an international five-star hotel chain and the insurers of an international security services firm regarding claims and cross-claims in the Thai civil court relating to a prestigious hotel property in Thailand.

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### INTERNATIONAL AIR TRANSPORT ASSOCIATION (IATA)

Successfully representing International Air Transport Association in the Thai courts in defending a THB50m claim brought by an accredited agent in relation to the BSP programme and Bank Guarantee.

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### NAVIG8 EUROPE

Advising Navig8 on commercial property transactions in the Thai islands leading to serious disputes with developers which proceeded to the Board of Trade Arbitration.

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### CHIA MENG OF THAILAND

Representing Chai Meng of Thailand against Reynolds Shipping USA in an SIAC arbitration relating to multiple shipments of rice from Thailand to the Middle East resulting in a multi-million dollar award being enforced in the US and Mexico.

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### RICE DISPUTES

Acting for Louis Dreyfus, the world's leading agricultural trader, in five separate arbitration award enforcement matters in the Thai High Court.

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### AN INTERNATIONAL REINSURER

Advising on liability exposure to the 2011 Thai floods pursuant to reinsurance contracts, and updating and amending claims control and terrorism/political risk exclusion clauses.

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### THAI-JAPANESE JV NON-LIFE INSURER

Advising on coverage for claims arising from flood damage to industrial properties, including on BI losses and Property Damage claims by global automotive manufacturer.

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### ENGLISH HIGH COURT

Acting for Riceland International, a leading Thai rice exporter, in a cargo contamination claim in the English High Court.

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### MAJOR EU REINSURER

Advising on liability exposure under reinsurance policies to claims arising from the 2010 Bangkok unrest, including dealing with coverage issues on terrorism and political violence.

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### JAPAN P&I CLUB AND J.SHIPPING

Advising Japan P&I Club in relation to the collision between Unison Vigor and Ocean Flavor and the sinking of Unison Vigor at the Siam Kerry Seaport and also representing the charterer in a claim brought by the port owner.

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### PEAK SAMUI

24 claims in consolidated proceedings in STAC under UNCITRAL rules of arbitration.

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### MIDDLE EASTERN AIRLINE

Successfully defending a major Middle Eastern airline in labour court proceedings brought by a former executive.

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### AN INTERNATIONAL UNDERWRITER

Advising on Thai insurance coverage and liability issues across all risks and lines of business, including a claim for damage to an aircraft from an ingress of water in its hangar during the 2011 Thai flood.

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“THEY ARE VERY PROFESSIONAL,  
COMPETENT IN WORKING TO A  
TIGHT SCHEDULE AND GOOD AT  
TEAM PLAY.”

CHAMBERS ASIA PACIFIC 2018



## SELECTED EXPERIENCE

### CORPORATE & FINANCE

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Making use of sector knowledge, our specialist lawyers in Bangkok advise on corporate, commercial and finance matters, including corporate finance and securities, M&A, private equity, joint ventures, restructuring, commercial contracts, competition, public law/regulatory and project and asset finance.

#### AURELIUS

Advising German private equity firm Aurelius Group on the acquisition of Scholl's international footwear division from Reckitt Benckiser Group plc. Under the agreement, Aurelius acquires the international rights for the Scholl footwear business, excluding North and South America.

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#### INTERNATIONAL PROVIDER OF SHIPPING SERVICES

Advising on the shareholding structure of a Thai company engaged in ship agency work in Thailand, in particular considering scope for the Thai company to be majority-owned by foreign entities.

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#### THORESEN THAI AGENCIES

Advising on fleet financings and on contracts of affreightment, charterparties and other commercial contracts.

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#### CRUDE OIL PIPELINE

Representing the Government of a North East African country in commercial negotiations with a consortium of investors from China, Malaysia and Egypt regarding the operation, maintenance and ownership of a crude oil pipeline.

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#### WIND FARM PROJECT

Advising a Thai public listed company on the development of its third wind farm with an installed capacity of 50MW. Including advising on project agreements including EPC contracts and operations and maintenance contracts with a value exceeding US\$210m.

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#### TELENOR ASIA

Advising Telenor, the major shareholder of DTAC, Thailand's second-largest mobile telecommunications operator, on corporate governance, international trade and 3G licensing issues.

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#### A SUBSIDIARY OF THAI ENERGY COMPANY

Advising a subsidiary of a major Thai energy company on the transfer of Indonesian coal mining companies and assets.

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#### COOPER STANDARD AUTOMOTIVE

Advising an international automotive company on the acquisition of a joint venture interest in a Thai producer of automotive parts.

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#### EQUITY AND DEBT INVESTMENT

Advising Asia's preeminent rehabilitation facility, The Cabin Chiang Mai, on the acquisition of a strategic shareholding by Lombard Asia, a leading international private equity investment manager with offices in Bangkok, Ho Chi Minh City, Hong Kong and San Francisco.

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#### INTERNATIONAL AIRLINES AND AIRCRAFT OPERATORS

Advising airlines and aircraft operators on the impact on their operations of changes to relevant laws, including in relation to engineering and MRO operations in Thailand.

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#### FOOTBALL FUND

Advising London Nominees Bermuda Fund, Private Investors and Goal Capital Finance Co. in relation to the structure of a US\$80m football fund for the acquisition of a football club in the English League.

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#### A LEADING THAI BUSINESS JET AND HELICOPTER OPERATOR

Advising on its aviation operations, including drafting new contracts for aircraft charter and hire.

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### A SINGAPORE-BASED INSURER

Advising on corporate structure in relation to the establishment of their Thai insurance operation, which will sell non-life insurance products online. This is the first completely online insurer in the Thai market.

### KHONGKWAN CLINICS

Advising the Khongkwan Clinic group on its proposed business acquisition of the First Face Aesthetic Clinic in Bangkok.

### A MAJOR THAI BUSINESS JET OPERATOR

Preparing aircraft management, maintenance, parking, ground handling and other contracts and also advising the client on insurance and regulatory requirements and on the acquisition of new aircraft.

### GLAXOSMITHKLINE

Drafting and reviewing a clinical trial agreement relating to issues connected with authorised signatories with over 10 hospitals in Thailand including medical school hospitals and hospitals under the Ministry of Public Health and the Ministry of Defence.

### A MAJOR THAI GROUP OF COMPANIES

Advising a major Thai group of companies – producers of vegetables, fruits and palm oil products – on various legal issues including commercial contracts and trademarks.

### INDELOR LENS

Providing legal advice on the sale of manufacturing premises in an IEAT duty free zone. This was the first time a business located in a customs free zone had been transferred on an asset basis rather than transferring shares in the operating company.



### THAI STRATEGIC CAPITAL MANAGEMENT

Advising in relation to an investment in Wuttisak Clinic Inter Group Company Limited, a leading skincare treatment clinic chain operator in Thailand.

### NORSKE SKOG

Advising one of the world's largest producers of paper on the sale of its €30m newsprint operation in Thailand.

### INTERNATIONAL GEM STONE COURIER

Advising the underwriter of an international precious stone courier on Thai customs and revenue law issues arising from operations in customs bonded and duty free zones in Thailand.

### LEADING SOLAR ENERGY COMPANY

Advising on Thai regulatory issues relating to the establishment of a photovoltaic solar farm in Thailand, covering power purchase agreements, land use issues and government approvals and permits.

### LEADING THAI WIND ENERGY COMPANY

Advising in relation to contractual supply arrangements for wind turbines and client's tender process for the supply of wind turbines for wind farm projects in Thailand.

### EUROPEAN JOINT VENTURE COMPANY

Advising on the review and structuring of waste-to-energy projects in Thailand utilising municipal solid waste.

### KERRY LOGISTICS

Advising Kerry Siam Seaport, a subsidiary of the Hong Kong-based Kerry Logistics Group on site due diligence over land targeted for the construction of a warehouse.

### STEMCOR

Providing a legal opinion to Natixis, Singapore on the enforceability in Thailand of various agreements relating to a collateral management transaction.

## REPUTATION

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"THEY PROVIDE SOUND TECHNICAL, PRACTICAL AND COMMERCIAL ADVICE."

CHAMBERS ASIA PACIFIC 2018

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"THEY WERE VERY HONEST AND THE RESULTS WERE ALWAYS POSITIVE."

CHAMBERS ASIA PACIFIC 2017

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"THEY ARE VERY PROFESSIONAL, COMPETENT IN WORKING TO A TIGHT SCHEDULE AND GOOD AT TEAM PLAY. THEY ARE CAPABLE OF SUPPORTING CLIENTS WITH EXPERIENCED LAWYERS WHO HAVE IN-DEPTH, CRITICAL KNOWLEDGE OF INTERNATIONAL LAW."

CHAMBERS ASIA PACIFIC 2018

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"...FIELDS SIGNIFICANT EXPERIENCE ADVISING MAJOR DOMESTIC GROUPS AND MULTINATIONAL PARTIES ON DISPUTES IN THE THAI COURTS."

CHAMBERS ASIA PACIFIC 2016

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"NOTABLE EXPERTISE IN THE INSURANCE, SHIPPING AND ENERGY INDUSTRIES, WITH A STRONG TRACK RECORD REPRESENTING KEY CLIENTS IN DISPUTES ACROSS THE SOUTH-EAST ASIA REGION."

CHAMBERS ASIA PACIFIC 2017

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"WATSON FARLEY & WILLIAMS (THAILAND) LIMITED HAS BUILT A REPUTATION AS A STANDOUT PLAYER IN THAILAND'S RENEWABLES MARKET."

LEGAL 500 ASIA PACIFIC 2018

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"VERY KNOWLEDGEABLE IN PROVIDING INSIGHTS INTO THAILAND'S REGULATORY FRAMEWORK."

CHAMBERS ASIA PACIFIC 2018

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"WELL-RESPECTED DISPUTES PRACTICE RECOGNISED FOR ITS EXTENSIVE EXPERIENCE IN LOCAL AND INTERNATIONAL ARBITRATION."

CHAMBERS ASIA PACIFIC 2017

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"SKILLED DISPUTES BENCH, ESPECIALLY ACTIVE IN LOCAL AND INTERNATIONAL ARBITRATION ACROSS A RANGE OF INDUSTRY SECTORS INCLUDING INSURANCE, ENERGY AND SHIPPING."

CHAMBERS ASIA PACIFIC 2016

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"ONE OF THE FEW FIRMS IN THE AREA ADVISING ACROSS THE FULL SPECTRUM OF CONTENTIOUS AND NON-CONTENTIOUS LABOUR AND EMPLOYMENT MATTERS."

LEGAL 500 ASIA PACIFIC 2018

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"EXTREMELY RESPONSIVE AND EFFECTIVE."

CHAMBERS ASIA PACIFIC 2018

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"HIGHLY REGARDED PRACTICE HANDLING RAFT OF REGULATORY WORK AND CORPORATE MANDATES."

CHAMBERS ASIA PACIFIC 2017

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"REPUTATION AS THE KEY PLAYER IN THE THAI INTERNATIONAL ARBITRATION MARKET."

LEGAL 500 ASIA PACIFIC 2016

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"NOTED STRENGTH IN SUCH SHIPPING-RELATED INSURANCE WORK AS MARINE AND AVIATION CARGO TRANSIT POLICIES, P&I CLUB POLICIES AND MARINE INSURANCE."

CHAMBERS ASIA PACIFIC 2017

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## OUR OFFICES

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