

WATSON FARLEY  
&  
WILLIAMS

## MICHAEL LUBIN

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### MICHAEL LUBIN

Partner, Real Estate

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### Summary

Michael has extensive experience representing institutional investors and private equity clients in real estate transactions involving numerous asset classes, including raw land, retail, industrial, office, assisted living, hotel, multi-family and townhome.

He represents clients on real estate acquisitions, dispositions, joint ventures, development, equity and debt financing (including senior, subordinate and mezzanine), leasing and management. He also has experience in corporate retention incentive transactions and tax exempt bond financing.

Michael's clients have included J.P. Morgan Investment Management Inc., Milstein Properties, Broadridge Investor Communications Solutions, New York Law School, The Allen Stevenson School, Parsons & Whittemore and Goldman Sachs.

### Experience

#### Michael's experience includes:

- Represented a leading global asset manager in a \$2.5bn recapitalization of trophy real estate assets.
- Represented a real estate investment trust in an \$800m first mortgage financing secured by the fee interest in a Class A office building complex in Los Angeles, CA.
- Represented a real estate developer in mortgage loan refinancings with Bank of China, Wells Fargo and Apple Bank of several of its properties located in New York, NY.
- Represented a premiere New York real estate developer in its ground lease from NYC Educational Construction Fund of a site for the development of mixed use condominium project (retail, multi-family and residential).
- Represented a leading global asset manager in the sale of Deerfield Towne Center and Deerfield Regal Cinema, a shopping center and movie theater located in Mason, Ohio.
- Represented a leading global asset manager in the joint venture acquisition of a commercial property in New York, NY for \$1.3bn.

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- Represented a U.S. servicing company in multiple corporate retention incentive transactions in Suffolk County.
  - Represented a leading global asset manager in (i) a joint venture to acquire (a) Terminus 200, a 565,984 square foot office building in Atlanta, Georgia and (b) Terminus 100, a 654,781 square foot office building and a shared parking structure in Atlanta, Georgia and (ii) the sale of Post Oak Central, an office complex in Houston, Texas with approximately 1,279,609 square feet.
  - Represented a leading global asset manager in \$500+m sale of 11 assisted living facilities located in multiple states.
  - Represented a leading global asset manager in acquisition of interests of its partners in a series of joint ventures that own office towers, shopping mall and garages in Houston and Dallas, Texas.
  - Represented two private New York City educational institutions in the substitution of letters of credit serving as credit enhancement and liquidity support for their respective tax-exempt bond issuances through the NYC Industrial Development Agency.
  - Real estate counsel to international pulp mill company in the approximately \$570m sale of pulp and chip mills and related facilities in Alabama.
  - Real estate counsel to a multinational investment banking firm in the approximately \$550 million acquisition of a global corporation specializing in metal storage.

## Education

- 2000: LL.M., Taxation, New York University School of Law
- 1998: J.D., cum laude, New York University School of Law
- 1990: B.A., University of Maryland

## Author/Speaker/Awards

- *Super Lawyers* 2018: Real Estate
- Certified Public Accountant, Maryland
- Elijah Watt Sells Certificate With High Distinction, The American Institute of Certified Public Accountants
- Editor and Principal Contributor, *Real Estate Investment Trusts 2nd Ed.* (West, 2003)
- Principal Contributor, *Real Estate Investment Trusts Supplements* (West, 2000-2002)
- Principal Contributor, *More Code § 216 Issues/Prepaid Rent*, NYLJ, November 1, 2000

## Employment Record

- 2016 – present: Partner, Watson Farley & Williams
- 2008 – 2016: Real Estate Special Counsel, Stroock & Stroock & Lavan
- 2001 – 2007: Real Estate Associate, Stroock & Stroock & Lavan
- 1998 – 2001: Tax & Real Estate Associate, Stroock & Stroock & Lavan