

WATSON FARLEY
&
WILLIAMS

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Partner

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Summary

Jeff has more than 25 years of commercial real estate experience, representing a diverse group of clients including private equity firms, regional and national developers, corporate real estate departments, publicly traded REITs, Fortune 100 insurance companies, and major banks and financial institutions.

Over the course of his career, Jeff has been involved in the acquisition, sale, design, development, construction, leasing and financing of a wide variety of properties throughout the United States, including major office buildings, large multi-family complexes, residential and mixed-use condominium projects, luxury hotels and resorts, professional sports arenas and theme parks. In addition, he has negotiated complicated joint venture agreements on behalf of developers, operators and equity investors.

Prior to joining WFW, Jeff practiced for over 10 years at two of New York's premier law firms before starting his own firm where, among other things, he served as General Counsel to a large, New York-based developer for almost 14 years. This diverse background has given Jeff a unique perspective on structuring complicated real estate transactions and finding creative, yet practical, solutions to challenging issues.

Experience

- Represented a NY-based developer in the acquisition and financing of a million square foot warehouse on the waterfront in Brooklyn Heights and the subsequent re-development of the property as a mixed-use condominium.
- Represented the owners of a parking lot in SoHo in a joint venture to develop luxury condominiums and a large retail space.
- Represented a London-based hotel operator in the acquisition of hotel development sites in Los Angeles and Chicago.
- Represented a Fortune 100 insurance company in several joint ventures involving the development of multifamily apartment complexes in Florida.

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- Represented a Fortune 500 bank in connection with a \$42,000,000 mortgage loan for a multifamily apartment property in California.
 - Represented a NY-based developer in the assemblage of several adjacent land lots and the subsequent financing and construction of a five star hotel / ski resort in Telluride, Colorado.
 - Represented a creative lifestyle marketing agency in the negotiation of leases for their New York headquarters and their Los Angeles, Chicago and London branch offices.
 - Represented a not-for-profit educational organisation in the negotiation of a 60,000 square foot office lease for their NY headquarters.

Education

- 1987: Juris Doctor, New York University School of Law
- 1984: B.A., Economics, Wesleyan University

Employment Record

- 2014 – present: Watson Farley & Williams, Partner
- 2000 – 2014: Lampiasi Law Firm LLP, Partner
- 1995 – 2000: Proskauer Rose LLP, Associate / Senior Counsel
- 1988 – 1993: Fried, Frank, Harris, Shriver & Jacobson LLP, Associate
- 1987 – 1988: Golenbock and Barell, Associate