



## GUAN JIAN

FOREIGN LEGAL CONSULTANT • HONG KONG

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**SECTORS:** Oil and Gas, Maritime, Transport

**SERVICES:** Joint Ventures and Strategic Alliances, Asset Finance and Leasing, Finance, Restructuring and Insolvency

## BIO

**GUAN JIAN IS A PARTNER AT WFW GLOBAL LLP AND A FOREIGN LEGAL CONSULTANT (PRC) BASED IN HONG KONG.**

He has over a decade of legal experience in China and internationally, specialising in shipping law. He handles both transactional and contentious matters, with a strong track record in financing transactions in the maritime and energy sectors.

He has worked in both private practice and in-house roles. Before joining WFW, he was a senior legal counsel at ICBC Leasing and China Merchants Commerce Financial Leasing, where he also served on the credit committee. He has dealt with a variety of high-profile and complex international shipping and offshore transactions, as well as cross-border restructuring and enforcement work. He also has experience in litigation and arbitration in China, Hong Kong and London, having worked at a leading maritime law firm in China.

He is recognised as a leading practitioner by Chambers Greater China and Legal 500 Asia Pacific. Chambers praises him as “*a very professional lawyer who can easily understand the commercial logic.*” Legal 500 commends him as “*responsible*” and “*will do his best to protect the interests of clients*” in its 2024 edition.

He is qualified in China and speaks Mandarin, Cantonese and English.

## EXPERIENCE

Advising AVIC Leasing on the sale-and-lease-back transaction of 2 Maltese flagged LNG carriers valued at US\$136m.

# WATSON FARLEY & WILLIAMS

Advising Minsheng Financial Leasing on the sale-and-lease-back transaction of 9 Maltese flagged container vessels valued at about US\$63m.

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Advising China Merchant Commerce Leasing on a US\$310m syndicate loan facility arranged by HSBC, CITIC Bank and Agriculture Bank of China.

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As in house counsel, structuring and negotiating a joint venture of two major Chinese leasing companies in financing the construction of a cruise ship valued at US\$855m.

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As in house counsel, negotiating with Petrobras and supervising the documentation for the financial lease facility in relation to an FPSO valued at US\$1billion.

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## EDUCATION

2007.9-2009.1 University College London, London, England —  
LLM

2003.9-2007.7 Dalian Maritime University, Dalian, PR China  
— LLB

## INSIGHTS

### PRESS **WFW ADVISES CMFL ON NOVATION OF BAREBOAT CHARTER AND PURCHASE OF DRILLING RIG BY SAIPEM**

[www.wfw.com/press/wfw-advises-cmfl-on-novation-of-bareboat-charter-and-purchase-of-drilling-rig-by-saipem/](http://www.wfw.com/press/wfw-advises-cmfl-on-novation-of-bareboat-charter-and-purchase-of-drilling-rig-by-saipem/)

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### ARTICLE **EXPANDED ARRANGEMENT FOR ENFORCEMENT OF MAINLAND JUDGMENTS IN HONG KONG**

[www.wfw.com/articles/expanded-arrangement-for-enforcement-of-mainland-judgments-in-hong-kong/](http://www.wfw.com/articles/expanded-arrangement-for-enforcement-of-mainland-judgments-in-hong-kong/)

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### EVENT **MARITIME SEMINAR – HONG KONG**

[www.wfw.com/events/maritime-seminar-hong-kong/](http://www.wfw.com/events/maritime-seminar-hong-kong/)

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## PRESS

### WFW ADVISES CMFL ON US\$445.7M FIRST SUSTAINABILITY-LINKED TERM LOAN FACILITIES

[www.wfw.com/press/wfw-advises-cmfl-on-us445-7m-first-sustainability-linked-term-loan-facilities/](http://www.wfw.com/press/wfw-advises-cmfl-on-us445-7m-first-sustainability-linked-term-loan-facilities/)

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## PRESS

### WFW ADVISES ICBC FINANCIAL LEASING ON US\$544M SALE AND LEASEBACK WITH FRONTLINE

[www.wfw.com/press/wfw-advises-icbc-financial-leasing-on-us544m-sale-and-leaseback-with-frontline/](http://www.wfw.com/press/wfw-advises-icbc-financial-leasing-on-us544m-sale-and-leaseback-with-frontline/)

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